

AIH/MHD Editorial Index

INDEX TO FEATURE ARTICLES IN AUTOMATION IN HOUSING & MANUFACTURED HOME DEALER from the January through December 1987 editions.

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(I) "We Want Quality - Fast": Factory Building Boosts Fairfield Past \$300 Million. Fairfield Communities, Inc., Little Rock, AR, Becomes World's Largest Time-Share Company and One of Top 20 Home Builders. Pg. 12.

Integrated Computer Graphics Update: Control of Builders' Destiny Now on Fast Track at ICG. Software Improvements from Atlanta, GA, Firm Give Customers

a Better Handle on Their Costs -- and Profits. Pg. 16.

Builders Reap Benefits of CAD/CAM and now CAP -- Computer-Aided Profits. Annual Listing of Computer New Products, Service and Literature. Pg. 20.

(I, IV) Stratford Uses Omware's Master Builder: Computerization Triples Sales, Speeds Growth. Stratford Investment Co., Inc., Hewitt, NJ, Keeps Score on its Conventional and Modular Homes with Omware Software. Pg. 24.

Hydro-Air Expands Automated "Flex" Engineering Program. Hydro-Air Engineering, St. Louis, MO, Adds Power-Calc CAD System. Pg. 28.

AIH/MHD Computer Company Directory. Alphabetical Listing Complete with Types of Software for New Residential Construction. Pg. 30.

On-Line's New TruStar 2 Provides Complete Data Processing System for Component Producers. On-Line Data, Inc., Richardson, TX, Will Offer Latest Software in Early 1988. Pg. 32.

(IV) CBC Industries Advises: Good Modular Dealers Can Earn \$36,000 to \$54,000 Monthly Profit. New Modular Producer in Clackamas, OR, Tells How. Pg. 34.

(VII) Emerald Lake Village, Oceanside, CA: HUD-Code/Site-Built Hybrid a Winner. \$17 Million Community Selling Well, Wins Gold Nugget Merit Award as Best Retirement Community in Head-On Competition with Site-Built Products. Pg. 40.

● DECEMBER 1987 (VOL. 24, No. 12)

(IV) Ralph C. Lester Wins Price-AIH/MHD 1987 Achievement in Housing Award. Modular Pioneer is credited as "Founder of the Modern Modular Indus-

try" in Southern Virginia. Pg. 10.

(III) How Coffey-Clifton Hits Buyer Targets With Separate Home Products at Each Outlet. HUD-Code Home Dealer, Conway, AR, Puts Double-Sections at One Display, Singles at Another -- For \$4 Million in Annual Sales. Pg. 14.

(III) 'New Era' for Louisville MH Show Set for January 12-16. Traditional January Event in Louisville, KY is Now Sponsored by the Midwest Manufactured Housing Federation. Pg. 28.

(I) NAHB Expects 60,000 at 44th Annual Convention and Exposition January 15-18. Seven Hundred Speakers in 170 Programs Plus 1,000+ Exhibits Scheduled for Dallas, TX Convention Center. Pg. 30.

(V) COMPONENT COURIER. Pages 38-50.

New Literature

THE BUILDING Seismic Safety Council, a nonprofit organization committed to building safety in earthquakes, has published a brochure listing free services offered to localities in earthquake risk areas. Those areas include 44 states and the residences of 70 million people. Those interested in earthquake safety may request a copy of the brochure by writing BSSC, 1015 15th St. N.W., Suite 700, Washington, DC 20005, or by calling 202-347-5710. BSSC is an affiliated council of the National Institute of Building Sciences.



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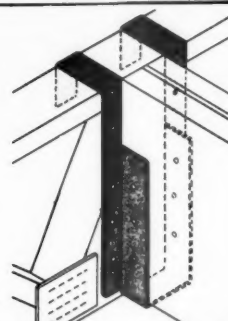
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